



POSITION: Land Specialist

WHO WE ARE:

Heelstone Renewable Energy is a utility-scale solar developer headquartered in Chapel Hill, NC with expertise in originating, financing, constructing and operating solar photovoltaic projects. Heelstone has developed and achieved commercial operation on 67 solar projects with an aggregate generating capacity of approximately 1.1 GW. Heelstone has partnered with Ares Infrastructure and Power, a subsidiary of Ares Management Corporation (NYSE: ARES), to fund its development platform. For more information, please visit www.heelstoneenergy.com.

POSITION SUMMARY:

Heelstone is seeking a Land Specialist that will negotiate and acquire site control for utility scale solar and battery storage projects across the U.S. This person will also serve as a representative of the company for community outreach. This is a full-time development position located in Chapel Hill, North Carolina.

RESPONSIBILITIES

- Negotiate and analyze land contracts, including solar leases, purchase and sale agreements, easements, rights-of-way, etc.
- Field incoming requests and negotiate with third parties for site control including without limitation leases, purchase agreements, option agreement, easements for access, utility easements and other necessary real property documents required for solar development
- Develop and maintain excellent relationships with landowners, government officials, and industry partners to enhance business opportunities within the community.
- Work with landowners regarding any title matters including, any surface leases, mineral rights leases, hunting leases, farming or grazing livestock
- Engage and manage external consultants as needed for site diligence, permitting and other project development activities.
- Assist the development team and construction team, as necessary with permitting and surveying consultation.
- Assist with any property research, including GIS mapping and any necessary title curative work as part of the development of the site.
- Work with internal team to review project feasibility, project budgets and development schedules.
- Significant amount of travel based on business needs.

SKILLS AND PERSONAL QUALITIES

- Advanced knowledge of Surface Use and Easement agreements
- Highly proficient in MS Office, including, Word, Excel, and PowerPoint
- Self-starter that operates well in an entrepreneurial and collaborative environment
- Excellent oral and written communication and presentation skills
- Strong organization and management skills

EDUCATION/PROFESSIONAL EXPERIENCE

- Bachelor's degree or commensurate work experience
- 2-4 years of relevant experience in a land function (renewable energy experience, especially solar, preferred)
- AAPL membership or willingness to pursue is a plus



Heelstone offers a family-friendly culture with competitive pay and benefits. All applicants must possess authorization to work in the United States and must not require future sponsorship for authorization.

To apply please email cover letter and resume to – careers@heelstoneenergy.com