



Outside Sales Representative

Are you an experienced Outside Sales Professional that enjoys working in a fast-paced, explosively growing industry? If you are highly-persuasive, competitive, motivated and passionate about communication and sales, interested in joining the incredibly rewarding Solar Energy Movement and assisting others in improving their lives and finances, and love working in a competitive market with enormous earning potential, you may be a valuable asset to our award-winning sales team.

NC Solar Now is one of the fastest-growing and most in-demand solar companies in North Carolina, and rapidly expanding, and our Solar Energy Sales Specialists are the most essential component to our incredible growth. We are currently seeking enthusiastic, dynamic, highly-motivated and experienced Outside Sales Professionals to join our team.

WHAT WE OFFER:

- Industry-leading, high-paying commission plans with rapid turnarounds for payout (after contract is signed and qualified).
- Medical/dental/vision benefits after 30 days
- 401(k)
- Company Lead-Generating support and professional appointment lead setters
- Bonuses on Self-Generated Leads
- Flexible work schedules
- No earnings cap
- Exciting and progressive company culture that prioritizes friends and families and personal connections

WHAT YOU'LL DO:

- Become a trained specialist in Renewable Energy
- Meet with interested and motivated potential clients to discuss the benefits of converting to solar energy throughout your territory
- Be well-equipped to network and creatively seek opportunities to build client base with your individual strengths and preferences as a Sales Professional
- Close contracts and assist clients through the process

WHAT YOU'LL NEED:

- **At least TWO YEARS of Solar Sales experience, OR 1 year of Solar Sales experience and 5 or more years of other sales experience REQUIRED.**
- Valid driver's license/clean driving record and reliable transportation
- Enthusiasm for renewable energy solutions and the ability to communicate
- Flexible schedule for occasional evening or weekend appointments
- A desire to thrive in a commission-based compensation structure
- **Live within 3 hours commute to Raleigh, NC with the ability to travel to the main office 2-3 times a month.**

NC Solar Now, Inc. is a leading provider of renewable solar energy company in North Carolina. Established and incorporated in Raleigh, NC in 2010,

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The company focuses exclusively on helping residential, commercial, and government organizations to reduce and control utility costs by switching from traditional fossil fuel sources to clean renewable solar energy, while at the same time, protecting the environment.

We are extremely proud of our history of dedication to providing exceptional service for our customers and to making our company a great place to work while continuing the pursuit of our mission *"To be a leading provider of renewable solar and energy efficiency solutions. To deliver superior customer service, consistently. And provide a safe, positive and engaging workplace for all our staff."*

Job Type: Full-time

Salary: \$75,000.00 to \$180,000.00 /year

Benefits:

- 401(k) matching
- Dental insurance
- Health insurance
- Vision insurance

Schedule:

- Day shift
- Monday to Friday

Supplemental pay types:

- Commission pay

Ability to commute/relocate:

- Raleigh, NC 27604: Reliably commute or planning to relocate before starting work (Required)