

## Senior Project Developer

### Job Description

EIP Storage, a stand-alone energy storage developer led by long-time energy storage professionals, is seeking an experienced Project Developer to help build out a large portfolio of best-in-class stand-alone energy storage assets. Reporting to the Chief Development Officer, the successful candidate will be driven, creative, collaborative, and detail oriented. The Project Developer will join and support development, with responsibilities ranging from site acquisition, permitting, interconnection, and project management for a growing portfolio of projects. The Project Developer will be a key member of a small cross-functional team that originates and develops projects in both wholesale electric and regulated markets, with visibility into the entire development process. In addition to core development activities, it is expected that they will assist with project- and portfolio-level diligence requirements for acquisitions and for finance partners. This is a full-time position. Proximity to EIP Storage's office in Chapel Hill, NC is preferred, but remote work is also possible.

### Roles & Responsibilities

- Site acquisition support – Using a variety of software tools, the Project Developer will support the team in the site identification process, due diligence, and site acquisition, including site acquisition negotiations.
- Project development - from site control to permitting through NTP, direct projects through interconnection processes and key development milestones.
- Project management - manage and track a pipeline of projects at various stages of development and help coordinate third party resources (engineering, finance, legal, environmental, etc.) to efficiently build value.
- Budgeting, finance, sales support – help prepare and manage project budgets and timelines and support project financing, due diligence, and sales processes.

### Qualifications

- Dependable and flexible with >3 years of experience in project development and project management in land development.
- Experience with identifying attractive project sites based on targeted criteria and landowner outreach.
- Experience with negotiating and executing site option, lease, or purchase agreements.
- Experience with federal, state, and local permitting processes.
- Experience with stakeholder engagement, public meetings, and presentations.

In addition, a strong candidate will have:

- Experience with applying for - and securing - interconnection agreements in different regulatory environments, including application preparation and process management.
- Demonstrated success in leading or managing energy projects from origination to NTP or COD.
- Excellent communication skills with varied audiences.
- Ability to work well within a diverse team, while also independently completing time-sensitive tasks, to thrive in an entrepreneurial organization.
- Ability to be decisive and communicate effectively both inside and outside the organization.
- Interest in personal and professional growth as part of a fast-moving team.

- Excellent computer skills (Excel, Word, Project, PowerPoint, Google Earth, Smartsheets, etc.).

Additional positive characteristics include:

- Knowledge of energy storage value proposition and the design and engineering of energy storage projects.
- Knowledge of energy policy and the regulatory processes that shape market opportunities.
- Experience taking front-of-the-meter energy storage, solar, wind, or other energy assets projects from site identification through to construction and/or sale.
- Project finance understanding.

#### Compensation

Competitive compensation that includes salary, healthcare, and 401k.

Email [april@eipstorage.com](mailto:april@eipstorage.com) with resume and short description of why this is a good fit in the body of the email (a formal cover letter is not necessary).

#### About the Sponsor

The mission of EIP Storage is to facilitate the clean energy transition through the strategic deployment of stand-alone energy storage. We believe this is a critical moment in the race toward a low-carbon economy, and stand-alone storage will play an important role by providing a diverse set of services for utilities, market operators, and investors. The industry is poised for massive growth, and we will participate by originating and developing large-scale standalone energy storage projects by leveraging a best-in-class team, emerging analytical tools, and our network of experienced partners.

EIP Storage is proud to be an Equal Employment Opportunity Employer.